The real estate sector is one of the most globally recognized sectors. In India, real estate is the second largest employer after agriculture and is slated to grow at 30 per cent over the next decade. The Indian real estate market is expected to touch US$ 180 billion by 2020. The housing sector alone contributes 5-6 per cent to the country’s Gross Domestic Product (GDP).

In the period FY2008-2020, the market size of this sector is expected to increase at a Compound Annual Growth Rate (CAGR) of 11.2 per cent. Retail, hospitality and commercial real estate are also growing significantly, providing the much-needed infrastructure for India’s growing needs.

Private equity and debt investments in India’s real estate sector grew 12 per cent year-on-year to US$ 4.18 billion across 79 transactions in 2017. The last year has seen USD 3.26 billion worth of M&A deals in India’s real estate sector. It was slow but indeed an appreciative change that the developers accepted the regulation coming in the form of RERA. Of course, there is mammoth of think tank tasks in progress as they contemplate on their business models that are purely in compliance with the new laws in place. Various state governments have also been rekindling themselves in order to tune into the unified RERA spirit across the nation. While states are currently in a nascent stage with respect to registrations etc. going forward, there will be huge chunk of data handling that will need its own expertise.

While on one hand RERA is setting into form, GST has had its own impact on the sector. Of course, the multi-level tax structures have been simplified and there is a change in the tax perception of the sector. However, there are several issues that yet have to be addressed. Transfer of consumables, multiple registrations, complex compliance for anti-profiteers etc are some of the many challenges that the sector is going through.

It was in this context, the summit proved to be an interesting mix of legal, regulatory and compliance tropical issues, with focus on following sessions:

**Roaring RERA – Survival of the Fittest?**

**Funding Fumes – Painting A Good Canvas Ahead?**

**Regulatory Rhymes – New Wine in An Old Bottle?**

**Inside the Courtrooms – Is There A Master of Art of Contracting?**

**Tax Traumas – A Never Ending Storyline?**

**KEY NOTE SESSION – ROARING RERA – SURVIVAL OF THE FITTEST?**

---

**Gaurav Pandey**, Business Head – North Zone, Godrej Properties – MODERATOR

**Anjana Bali**, Head of Legal, Emaar MGF

**Girish Rawat**, Partner, Dhir&Dhir Associates

**Hardeep Sachdeva**, Sr. Partner, AZB & Associates

**Vani Mehta**, Senior Counsel – Legal, GE India
FUNDING FUMES – PAINTING A GOOD CANVAS AHEAD?

Sudhir Goenka, CFO & CS, Hero Homes – MODERATOR
Gautam Kalani, Business Head, Jindal Realty
Himanshu Sharma, Head Marketing & Customer Service – India, Ascendas – Singbridge
Abhishek Awasthi, Partner, AZB & Partners
Vikas Wadhawan, Group CFO, PropTiger.com, Housing.com & Makaan.com

REGULATORY RHYMES – NEW WINE IN AN OLD BOTTLE?

Atul Juvle, General Counsel, Compliance Officer & CS – India & South Asia, Schindler India – MODERATOR
K.P.S. Kohli, Partner, Dhir&Dhir Associates
Ravi Bhasin, Partner, AZB & Partners
Sanjay Gulati, Group Head – Corporate Tax –IDT, M&A & Litigation, GMR Group
Subodh Prasad Deo, Partner, Saikrishna& Associates

INSIDE THE COURTROOMS – IS THERE MASTER OF ART OF CONTRACTING?

Jugnu Bagga, Head Legal & Compliance, Universal Infrastructure – MODERATOR
Manuj Sharma, Director Legal, Cushman & Wakefield
Nishant Nigam, Head Commercial Litigation and Employment Laws, Chamber of Nigam & Nigam
S. Ravi Shankar, Senior Partner, Law Senate
Siddhartha George, Partner, Poovayya& Co.
V.S.V. Rao, Executive Director, IFCI
FOCUSSED PRESENTATION BY ROHIT SINGHAL, CEO, MASIN PROJECTS

TAX TRAUMAS – A NEVER ENDING STORYLINE?

Sanjay Gulati, Group Head – Corporate Tax –IDT, M&A & Litigation, GMR Group – MODERATOR
Umanag Dhingra, Head of Tax, Discovery India

The summit ended with an exciting lucky draw with an Amazon Echo as the Grand Prize, followed by Saregama Carvaan Mini and Logitech X50 Wireless Speaker for 2nd and 3rd runner ups.

AND THE WINNERS ARE...

2ND RUNNER UP

AK Nigam, General Manager, Greaves Cotton

1ST RUNNER UP

Manish Singhal, AGM-Legal, Hero Realty Private Limited

GRAND PRIZE WINNER

Naveen Mittal, Asst. Manager, Adani Developers
A VISUAL OVERVIEW OF THE SUMMIT

AND THAT’S NOT ALL
Lex Witness takes pride in sharing with you the forthcoming summit platforms that you would like to explore participation scopes in.

The 5th Annual Edition Banking & Finance Legal Summit,
6th July 2018, Mumbai, www.bfls.in

The 7th Annual Media, Advertising & Entertainment Legal Summit,
11th October 2018, Mumbai, www.maels.in

The 7th Annual Pharma Legal & Compliance Summit,
12th October 2018, Mumbai, www.plcs.co.in

Please feel free to get in touch with us in case of any queries at all;

Neelima Maheshwari
E: Neelima.Maheshwari@WitnessLive.in
M: 08800841600

Bhupinder Kaur
E: Bhupinder@WitnessLive.in
M: 09654155065